

Tender Number: T26/08/20

Request to conduct Market Research on an Original Equipment Manufacturer (OEM) supplier base for container and Bulk Sector Port Handling Equipment

Question and Answers Version 1

No.	Question	Type	Answer
1	Is the IDC / DTIC looking for a service provider who can provide a step by step proposal on how to Find a Local South African Supplier who can locally manufacture Containers and Bulk Sector Port Handling Equipment?	Technical	The Market research is intended to provide sufficient information regarding the OEM supplier base for Port Handling Equipment. The reason for the strategy is to make it feasible for OEM's to invest in Manufacturing and Assembly Plant in South Africa, Manufacture Spares and Components in South Africa and Assemble Equipment Locally by Local Suppliers.
2	Is the IDC / DTIC looking for a service provider who can provide a step by step proposal on how to check the capabilities of local suppliers and whether technology exists in South Africa? If not, what is needed?	Technical	Yes, especially manufactures of spares and components.
3	Is the IDC / DTIC looking for a service provider who can provide a step by step proposal on what can be done locally and what must be imported? (Can all sub components be procured or manufactured locally or must some be imported)	Technical	All spares and component manufacturing will be targeted as the first phase of Localisation including more complex components. OEM's will still be holding the IP Rights for key components.
4	Is the IDC / DTIC looking for a service provider who can provide a step by step proposal on the requirements with regards to Skills, Equipment, Investment needed to manufacture locally?	Technical	OEM's to invest in Local Companies within South Africa.
5	What Port Handling Equipment and Spares is the RFP Referring to? Can you please name and list the items?	Technical	Equipment used in the Ports such as straddle carriers, RTGs etc.
6	What is the estimated Annual Volume for each item?	Technical	We do not have this information as it is irrelevant.
7	Can you provide the "Bill of Material" and "Technical Drawings" for each item?	Technical	The purpose of this research is to establish this information so the bidder will be required to provide this information as part of the research.
8	Where is each item currently purchased from? Name of Supplier and Country?	Technical	The purpose of this research is to establish this information so the bidder will be required to provide this information as part of the research.