

Response format for Consolidated Wire Industries

(Pty) Limited (“CWI”).

Background

CWI is one of South Africa’s largest producers of mild steel wire and wire products. The company was established in 1980 and is based in Vanderbyl Park, South Africa. Its current shareholders are IDC and ArcelorMittal South Africa.

Interested parties shall submit their responses in accordance with the response format specified below (each schedule must be clearly marked):

1.1 Cover page

The cover page must clearly indicate the interested party(ies) name and country of incorporation.

1.2 Schedule 1

The following information must be included under **Schedule 1**:

- Executive summary (clearly indicating the interested party(ies) group structure, a brief summary of why the party(ies) is best placed to be a partner of CWI.
- General details including company name, registration number, physical and postal address, contact person(s) and contact number(s).
- Details of management of the interested party(ies), including CVs.

- An organogram or group structure providing a detailed breakdown of the composition of the economic and beneficial ownership of the business including the BBEE status of all parties referred to.
- Detailed information on the shareholders/beneficiaries of the business (including names and detail of shareholders who own more than 10% of the share capital directly or indirectly).

1.3 Schedule 2

The following information must be included under **Schedule 2**:

- If applicable, valid tax clearance certificate(s).
- Copies of company registration documents listing all members (in case of a CC) or recently certified copies of all share certificates (in case of a company).
- If applicable, BEE certificate verified by SANAS accredited verification agency.
- Latest annual financial statements.
- Identify any issues relating to your business and its stakeholders which may present, or may be perceived to present, **reputational issues and/or a conflict of interest** with CWI or its stakeholders and if any exist, how that conflict will be managed.
- Details of proven operational experience and/or technical expertise in the industry;

- demonstrate global market reach and presence and preferably an exposure to the local market; and
- indicate willingness to invest, grow and add value to CWI particularly in the rest of the African continent.

1.4 Other

IDC reserves the right to sell to a pure empowered company or on condition that a joint venture with an empowerment company is formed. IDC reserves the right to negotiate with one or more interested parties at any time and to enter into agreement/s relating to CWI without prior notice to any other interested party responding to the Expression of Interest (“EOI”) and without liability to any such interested parties. IDC also reserves the right, without advance notice, to change the procedure for responding to the EOI or to terminate the process or any negotiations related thereto at any time prior to the entry into of any related binding agreements.