REQUEST FOR PROPOSAL FOR THE MANAGEMENT OF THE IDC ART GALLERY

NON-COMPULSORY SITE INSPECTION SESSION:
VENUE: 19 FREDMAN DRIVE, SANDTON
DATE: 14 MARCH 2017
TIME: 11:00 AM

BID CLOSING DATE: THURSDAY, 23 MARCH 2017 AT 12:00 NOON
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SECTION 1: GENERAL CONDITIONS OF BID
1. Proprietary Information

Industrial Development Corporation of SA Ltd (IDC) considers this Request for Proposal (RFP) and all related information, either written or verbal, which is provided to the respondent, to be proprietary to IDC. It shall be kept confidential by the respondent and its officers, employees, agents and representatives. The respondent shall not disclose, publish, or advertise this RFP or related information to any third party without the prior written consent of IDC.

2. Enquiries

2.1 All communication and attempts to solicit information of any kind relative to this RFP should be channelled in writing to:

Name: Ms Shirley Mampuru
Telephone Number: +27 11 269 3583
Email address: shirleym@idc.co.za

2.2 Enquiries in relation to this RFP will not be entertained after 16h00 on 15 March 2017.

2.3 The enquiries will be consolidated and IDC will issue one response and such response will be posted, within two days after the last day of enquiries, onto the IDC website (www.idc.co.za) under tenders i.e. next to the same RFP document.

2.4 The IDC may respond to any enquiry in its absolute discretion and the bidder acknowledges that it will have no claim against the IDC on the basis that its bid was disadvantaged by lack of information, or inability to resolve ambiguities.

3. Bid Validity Period

Responses to this RFP received from bidders will be valid for a period of 120 days counted from the bid closing date.

4. Instructions on submission of Bids

4.1 Bids should be submitted in duplicate (2 hard copies) and one electronic copy (on CD) in PDF format all bound in a sealed envelope endorsed, **T09/03/17: Request for Proposal for the management of the Art Gallery**. The sealed envelope must be placed in the bid box at the Main Reception area of the IDC Building, 19 Fredman Drive Sandton by no later than 12:00 noon on Thursday, 23 March 2017.

4.2 Bids must be submitted in the prescribed response format, herein reflected as Response Format.

4.3 The bid closing date, bidder name and the return address must also be endorsed on the envelope.

4.4 If a courier service company is being used for delivery of the bid response, the bid description must be endorsed on the delivery note/courier packaging and the courier must ensure that documents are placed / deposited into the bid box. **The IDC will not be held responsible for any delays where bid documents are handed to the IDC Receptionist.**
4.5 No bid response received by telegram, telex, email, facsimile or similar medium will be considered.

4.6 Where a bid response is not in the bid box at the time of the bid closing, such a bid document will be regarded as a late bid. **It is the IDC’s policy not to consider late bids for tender evaluation.**

4.7 Amended bids may be sent in an envelope marked “Amendment to bid” and should be placed in the bid box before the closing time.

5. **Preparation of Bid Response**

5.1 All the documentation submitted in response to this RFP must be in English.

5.2 The bidder is responsible for all the costs that it shall incur related to the preparation and submission of the bid document.

5.3 Bids submitted by bidders which are, or are comprised of companies must be signed by a person or persons duly authorised thereto by a resolution of the applicable Board of Directors, a copy of which Resolution, duly certified, must be submitted with the bid.

5.4 The bidder should check the numbers of the pages of its bid to satisfy itself that none are missing or duplicated. No liability will be accepted by IDC in regard to anything arising from the fact that pages of a bid are missing or duplicated.

5.5 A valid tax clearance certificate must be included in the bid response, or proof of application endorsed by SARS in this regard.

6. **Supplier Performance Management**

Supplier Performance Management is viewed by the IDC as a critical component in ensuring value for money acquisition and good supplier relations between the IDC and all its suppliers.

The successful bidder shall upon receipt of written notification of an award, be required to conclude a Service Level Agreement (SLA) with the IDC, which will form an integral part of the supply agreement. The SLA will serve as a tool to measure, monitor and assess the supplier’s performance and ensure effective delivery of service, quality and value-add to IDC’s business.

Successful bidders will be required to comply with the above condition, and also provide a scorecard on how their product / service offering is being measured to achieve the objectives of this condition.

7. **Supplier Development**

The IDC promotes enterprise development. In this regard, successful bidders may be required to mentor SMMEs and/ or Youth-Owned businesses. The implications of such arrangement will be subject to negotiations between the IDC and the successful bidder.
8. **IDC’s Rights**

8.1 The IDC is entitled to amend any bid conditions, bid validity period, RFP specifications, or extend the bid closing date, all before the bid closing date. All bidders, to whom the RFP documents have been issued and where the IDC have record of such bidders, may be advised in writing of such amendments in good time and any such changes will also be posted on the IDC’s website under the relevant tender information. All prospective bidders should therefore ensure that they visit the website regularly and before they submit their bid response to ensure that they are kept updated on any amendments in this regard.

8.2 The IDC reserves the right not to accept the lowest priced bid or any bid in part or in whole. It normally awards the contract to the bidder who proves to be fully capable of handling the contract and whose bid is functionally acceptable and/or financially advantageous to the IDC.

8.3 The IDC reserves the right to award this bid as a whole or in part.

8.4 The IDC reserves the right to conduct site visits at bidder’s corporate offices and / or at client sites if so required.

8.5 The IDC reserves the right to consider the guidelines and prescribed hourly remuneration rates for consultants as provided in the National Treasury Instruction 01 of 2013/2014: Cost Containment Measures, where relevant.

8.6 The IDC reserves the right to request all relevant information, agreements and other documents to verify information supplied in the bid response. The bidder hereby gives consent to the IDC to conduct background checks, including FICA verification, on the bidding entity and any of its directors / trustees / shareholders / members.

9. **Undertakings by the Bidder**

9.1 By submitting a bid in response to the RFP, the bidder will be taken to offer to render all or any of the services described in the bid response submitted by it to the IDC on the terms and conditions and in accordance with the specifications stipulated in this RFP document.

9.2 The bidder shall prepare for a possible presentation should IDC require such and the bidder shall be notified thereof in good time before the actual presentation date. Such presentation may include a practical demonstration of products or services as called for in this RFP.

9.3 The bidder agrees that the offer contained in its bid shall remain binding upon him/her and recepitive for acceptance by the IDC during the bid validity period indicated in the RFP and calculated from the bid closing hour and date such offer and its acceptance shall be subject to the terms and conditions contained in this RFP document read with the bid.

9.4 The bidder furthermore confirms that he/she has satisfied himself/herself as to the correctness and validity of his/her bid response; that the price(s) and rate(s) quoted cover all the work/item(s) specified in the bid response documents; and that the price(s) and rate(s) cover all his/her obligations under a resulting contract for the services contemplated in this RFP; and that he/she accepts that any mistakes regarding price(s) and calculations will be at his/her risk.
9.5 The successful bidder accepts full responsibility for the proper execution and fulfilment of all obligations and conditions devolving on him/her under the supply agreement and SLA to be concluded with IDC, as the principal(s) liable for the due fulfilment of such contract.

9.6 The bidder accepts that all costs incurred in the preparation, presentation and demonstration of the solution offered by it shall be for the account of the bidder. All supporting documentation and manuals submitted with its bid will become IDC property unless otherwise stated by the bidder/s at the time of submission.

9.7 The bidder warrants that the goods proposed under this RFP are new, unused, of the most recent or current models; and that they incorporate all recent improvements in design and materials unless provided otherwise in this RFP. The bidder further warrants that all goods proposed under this RFP shall have no defect, arising from design, materials, or workmanship (except when the design and/or material is required by the RFP’s specifications) or from any act or omission of the bidder, that may develop under normal use of the proposed goods in the conditions prevailing in South Africa.

10. Reasons for disqualification

10.1 The IDC reserves the right to disqualify any bidder which does any one or more of the following, and such disqualification may take place without prior notice to the offending bidder, however the bidder will be notified in writing of such disqualification:

10.1.1 bidders who do not submit a valid and original Tax Clearance Certificate or proof of application of such as endorsed by SARS on the closing date and time of the bid;

10.1.2 bidders who submit incomplete information and documentation according to the requirements of this RFP document;

10.1.3 bidders who submit information that is fraudulent, factually untrue or inaccurate information;

10.1.4 bidders who receive information not available to other potential bidders through fraudulent means;

10.1.5 bidders who do not comply with mandatory requirements if stipulated in the RFP document; bidders who fail to comply with FICA requirements;

11. Local Production and Content

The IDC promotes Local Production and Content. In the case of designated sectors, only locally produced goods, services or works or locally manufactured goods, with a stipulated minimum threshold for local production and content will be considered. IDC reserves the right at its sole discretion to set minimum thresholds for sectors which may not have been declared as designated sectors by the dti in an effort to stimulate local production and content where relevant.
12. Response Format (Returnable Schedules)

Bidders shall submit their bid responses in accordance with the response format specified below (each schedule must be clearly marked):

12.1 Cover Page: (the cover page must clearly indicate the RFP reference number, bid description and the bidder’s name)

12.2 Schedule 1:

12.2.1 Executive Summary (explaining how you understand the requirements of this RFP and the summary of your proposed solution)

12.2.2 Annexure 1 of this RFP document (duly completed and signed)

12.3 Schedule 2

12.3.1 Original and valid Tax Clearance Certificate(s) (TCC);

12.3.2 Originally certified copies of bidder’s CIPC company registration documents listing all members with percentages, in case of a CC.

12.3.3 Copy of Board Resolution, duly certified;

12.3.4 Originally certified copy of ID document for the Company Representative

12.3.5 Annexure 2 of this RFP document (duly completed and signed);

12.3.6 Annexure 3 of this RFP document (duly completed and signed);

12.3.7 Annexure 4 of this RFP document (duly completed and signed);

12.3.8 Latest Audited Financial Statement

12.3.9 Response to Annexure 6: BEE Commitment Plan

12.3.10 B-BBEE verification certificate indicating the contribution level of the bidding entity. An Exempted Micro Enterprises (EME) with an annual turnover less than R10 million, is only required to obtain a sworn affidavit confirming the annual total revenue and level of black ownership. A Qualifying Small Enterprise (QSE) that has 51% or more black beneficiaries may obtain a sworn affidavit confirming the annual total revenue and level of black ownership. If a bidder is a Joint Venture or Consortium, the bidder must submit a consolidated B-BBEE scorecard as if they were a group structure. Any misrepresentation in terms of the declaration constitutes a criminal offence as set out in the B-BBEE Act as amended.

Note: If a bidder is a Consortium, Joint Venture or Prime Contractor with Subcontractor(s), the documents listed above (12.3.1-12.3.8) must be submitted for each Consortium/ JV member or Prime Contractor and Subcontractor(s).

12.3.11 Copy of Joint Venture/ Consortium/ Subcontracting Agreement duly signed by all parties (if applicable)

12.4 Schedule 3:

12.4.1 Response to Section 2 of this document, in line with the format indicated in this RFP document.

12.4.2 Annexure 5 of this RFP document, duly completed and signed

12.5 Schedule 4: Price Proposal (response to Section 3 of this RFP document) (Must be submitted in a separate envelope within the sealed envelope of the bid)
12.6 One (1) CD with all Schedules listed above, also included in the sealed envelope of the bid

13. Evaluation Criteria and Weightings

Bids shall be evaluated in terms of the following process:

13.1 Phase 1: Initial Screening Process: During this phase, bid responses will be reviewed for purposes of assessing compliance with RFP requirements including the general bid conditions, which requirements include the following:

- Submission of a valid Tax Clearance Certificate as referenced in 12.3.1 above
- Submission of Company Registration Forms as referenced 12.3.2 above
- Submission of ID copy for the Company Representative as referenced in 12.3.3 above
- BEE Status Certification as referenced in 12.3.10 above
- Completion of all Standard Bidding Documents and other requirements, as reflected in this RFP, which covers the following:
  - Section 2: Statement of compliance with the Functional Evaluation Criteria for this RFP
  - Section 3: Cost Proposal and Price Declaration Form
  - Annexure 1: Acceptance of Bid Conditions
  - Annexure 2: Supply Chain Management Questionnaire
  - Annexure 3: Declaration of Interest
  - Annexure 4: Shareholders’ Information/ Group Structure
  - Annexure 5: Bidders Experience & Project Team
  - Annexure 6: BEE Commitment Plan
  - Annexure 7: Declaration Form for Local Content

Failure to comply with the requirements assessed in Phase 1 (compliance), may lead to disqualification of bids.

13.2 Phase 2: Technical/ Functionality Evaluation

Bid responses will be evaluated in accordance with the Technical/ Functional criteria (set out in more detail in section 2 of this RFP document) and the associated weightings will be applicable:

<table>
<thead>
<tr>
<th>ELEMENT</th>
<th>WEIGHT</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bidder’s relevant experience</td>
<td>50%</td>
</tr>
<tr>
<td>Bidder’s proposal</td>
<td>50%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>100%</strong></td>
</tr>
</tbody>
</table>
Note: The minimum qualifying score for functionality is 70%. All bids that fail to achieve the minimum qualifying score on functionality shall not be considered for further evaluation on Price and BEE, in Phase 3.

13.3 Phase 3: Preference Point System

All bids that achieve the minimum qualifying score for Technical/ Functional criteria (acceptable bids) will be evaluated further in terms of the preference point system, as follows:

<table>
<thead>
<tr>
<th>CRITERIA</th>
<th>POINTS</th>
</tr>
</thead>
<tbody>
<tr>
<td>Price</td>
<td>90</td>
</tr>
<tr>
<td>B-BBEE</td>
<td>10</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>100 points</strong></td>
</tr>
</tbody>
</table>

14. Promotion of Emerging Black owned Service Providers

It is the IDC's objective to promote transformation across all industries and/ or sectors of the South African economy and as such, bidders are encouraged to partner with a black owned entity (being 50%+1 black owned and controlled). Such partnership may include the formation of a Joint Venture and/ or subcontracting agreement etc., where a portion of the work under this tender would be undertaken by black owned entities. To give effect to this requirement, bidders are required to submit a partnership / subcontracting proposal detailing the portion of work to be outsourced, level of involvement of the black owned partner and where relevant, submit a consolidated B-BBEE scorecard in-line with the provisions of the PPPFA Regulations which will be considered as part of the B-BBEE scoring listed in 13.3.
SECTION 2: FUNCTIONAL REQUIREMENTS SPECIFICATION
SECTION 2: FUNCTIONAL REQUIREMENTS SPECIFICATION

1. Special instructions to bidders

1.1 Should a bidder have reason to believe that the Functional Requirements are not open / fair and/or are written for a particular service provider; the bidder must notify IDC Procurement within five (5) days after publication of the RFP.

1.2 Bidders shall provide full and accurate answers to the questions posed in this RFP document, and, where required explicitly state either “Comply/Not Comply” regarding compliance with the requirements. Bidders must substantiate their response to all questions, including full details on how their proposal/solution will address specific functional/technical requirements; failure to substantiate may lead to the bidder being disqualified. All documents as indicated must be supplied as part of the bid response.

1.3 Failure to comply with Mandatory Requirements may lead to the bidder being disqualified.

2. Background Information

The aim of the IDC gallery is to provide a market space to generate sales and publicity for emerging artists, focusing more on young artists in support of youth development campaigns. The initiative falls under the CSI Strategic Programmes, as the programme leverages off the space, resources and opportunities for further exposure at the IDC, in order to economically support the livelihoods of youth.

3. Scope of Work

The successful service provider will be required to provide the following services:

3.1 Sourcing of artwork from emerging and previously disadvantaged artists for exhibition in the IDC gallery. The following must be observed in this regard:

- The exhibition must be changed on a quarterly basis;
- 80% of the artwork should be identified from youth (below 35 years old);
- Target to source artwork from a minimum of 60 artists per annum;
- Throughout the four exhibitions in a year, youth from all 9 provinces should be equally represented;
- 50% of the artists may be exhibited for more than two exhibitions consecutively in one year;
- The price of each artwork exhibited at IDC gallery should not exceed R20,000.00;
- The curator should aim to strike a 50/50 balance between artists from rural and urban backgrounds; and also between male and female artists;
- The artwork must represent a variety of mediums and styles;
- The quality of the art work must be of a standard that represents the IDC’s corporate brand;
- Artists’ profiles and contact details need to be submitted to the IDC before each exhibition.
- The bidder/curator must ensure that the artwork is packaged and prepared appropriately for exhibition e.g. framing of artwork.
a) Host a cocktail function for artists every quarter:
   - The bidder/curator is responsible to invite and ensure attendance of a minimum of 50 external guests through their networks, and coordinate the attendance of the artists and external guests (Invitation and RSVP);
   - Create the programme and profile artists in the brochure. (IDC will print the document, and setup the art gallery for the function);
   - During the event they bidder/curator must introduce the artists and facilitate the networking opportunities with the guests.

   **Note: IDC will be responsible for catering for the guests.**

3.2 Develop and submit artist's portfolios every quarter to be used for internal and external communications i.e. the profiles of artists, images of artwork, contact details etc.

3.3 Promote the artists and the IDC art gallery three times per quarter. This excludes buying of broadcast airtime and newspaper space. (All media related releases has to be approved by the IDC);

3.4 Submit a status report every quarter according to the IDC template, which will be developed by and agreed with the successful bidder.

3.5 Sourcing and supply of artwork for corporate gifts and IDC events when required.

4. **Project Timelines**

   The appointed service provider(s) will be required to start immediately after signing the contract and provide the services for a period of three (3) years, subject to annual review of service provider’s performance. The IDC reserves the right to extend the term of appointment for a longer period but not beyond five (5) years.
5. Technical Evaluation Criteria

5.1 Technical Requirements

The bidder must indicate its compliance / non-compliance to the requirements and should substantiate its response in the space provided below. If more space is required to justify compliance, please ensure that the substantiation is clearly cross-referenced to the relevant requirement.

5.1.1 BIDDER’S EXPERIENCE

The bidder or expert/ curators in its current employ must demonstrate relevant experience in management of art gallery and sourcing of the artwork. The bidder must provide the following:

- One (1) relevant contactable references of similar work done (management of an Art Gallery) in the past 5 (five) years. Please refer to Table (a) of Annexure 5 of this document for the format in which the required information must be provided.
- CVs of the proposed experts/ curator; and the CVs must clearly highlight qualifications, areas of experience/competence relevant to the tasks and objectives of this service as outlined above. Please refer to Table (b) of Annexure 5 of this document for details to be provided.
- Detailed company profile.

References of work not done for the third party i.e. where a bidder is managing their own art gallery, may be provided as well. IDC reserves the right to visit all art galleries that will be provided as references.

Substantiate / Comments

5.1.2 Proposal

The service provider must indicate their ability to do the following and to substantiate as required:

a) Sourcing of artwork from emerging and previously disadvantaged artists for exhibition in the IDC gallery taking into consideration all the objectives set out in paragraph 3.1 above.

Indicate the approach you would follow to provide source artwork from different artists across the country. The approach must clearly indicate how each of the objectives stated in paragraph 3.1 above will be met.
The service provider must indicate their ability to do the following and to substantiate as required:

<table>
<thead>
<tr>
<th></th>
<th>Comply</th>
<th>Partial</th>
<th>Non Comply</th>
<th>Substantiation</th>
</tr>
</thead>
</table>
| b) Hosting a cocktail function for artists on quarterly.  
Indicate how the bidder will ensure that adequate number of potential art buyers attend these quarterly events, and how the bidder will facilitate the networking opportunities for artists with the guests. |  |  |  |  |
| c) Develop and submit artist's portfolios every quarter to be used for internal and external communications i.e. the profiles of artists, images of artwork, contact details etc.  
Indicate how this will be done and provide samples of previous similar work done by the bidder. |  |  |  |  |
| d) Promote the artists and the IDC art gallery three times per quarter. (This excludes buying of broadcast airtime and newspaper space.)  
Indicate the approach you would follow in promoting artists and IDC portfolio, including the platforms that will be targeted. The bidder must also indicate how the effectiveness of the promotion campaigns will be measured. |  |  |  |  |
| e) Submit a status report every quarter according to the IDC template.  
Propose a comprehensive report for IDC and provide samples of current reports the bidder is using. |  |  |  |  |
SECTION 3: PRICE PROPOSAL
SECTION 3: Cost Proposal

1. Please indicate your total bid price here: R……………………………………………… (VAT Excl.)

2. NOTE: All prices must be VAT exclusive and must be quoted in South African Rand (ZAR).

3. Are the rates quoted firm for the full period of the contract?  
   
   **YES**  **NO**

   **Important:** If not firm for the full period, provide details of the basis on which price adjustments shall be applied e.g. CPI etc.

4. All additional costs associated the bidder’s offer must be clearly specified and included in the Total Bid Price.

5. Is the proposed bid price linked to the exchange rate?  
   
   **Yes**  **No**

   **If yes, the bidder must indicate CLEARLY which portion of the bid price is linked to the exchange rate:**

6. Payments will be linked to specified deliverables after such deliverables have been approved by the IDC. Payments will be made within 30 days from date of invoice.  
   
   **Comply**  **Not Comply**

7. The IDC reserves the right to consider the guidelines on consultancy rates as set out in the National Treasury Instruction 01 of 2013/2014: Cost Containment Measures which took effect from 01 January 2014, where relevant.

   The bidder must indicate if their proposed rates are in line with the provisions of the referenced National Treasury Instruction: Cost Containment Measures.

   **Substantiate / Comments**

8. COSTING MODEL

8.1 Gallery Management Fee

<table>
<thead>
<tr>
<th>Service Description</th>
<th>Quarterly Fee (VAT Excl.)</th>
<th>Total Annual Fee (VAT Excl.)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sourcing of artwork from emerging and previously disadvantaged artists and exhibit them in the IDC gallery.</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Hosting of a cocktail function for artists</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Preparation and submission of artists’ portfolios every quarter to be used for internal and external communications i.e. the profiles of artists, images of artwork, contact details etc.</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Promoting of the artists and the IDC art gallery three times per quarter. This excludes buying of broadcast airtime and newspaper space.</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Status report on quarterly basis</td>
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</tbody>
</table>

**Other Costs:**
<table>
<thead>
<tr>
<th>Service Description</th>
<th>Quarterly Fee (VAT Excl.)</th>
<th>Total Annual Fee (VAT Excl.)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Disbursements</td>
<td></td>
<td></td>
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<tr>
<td></td>
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<td></td>
</tr>
</tbody>
</table>

| Total Management Fee (Year 1) |                           |                             |
| Total Management Fee (Year 2) |                           |                             |
| Total Management Fee (Year 3) |                           |                             |
| Total Management Fee (Year 4) |                           |                             |
| Total Management Fee (Year 5) |                           |                             |
| Total Management Fee over 5 years (VAT Excl.) |                           |                             |

Note: The management fee must be inclusive of costs for all relevant services required for effective and efficient management of the IDC art gallery in line with the objectives and requirements of this tender.

Notes on pricing:

- Disbursements (incidental expenses other than professional fees e.g. travel and accommodation, printing costs, venue hire, and equipment hire etc.) must be clearly defined, outlining all assumptions. It is of utmost importance to submit clear and comprehensive cost proposals to allow the IDC to fairly compare bid price / cost proposals. If there is no additional fee envisaged for Disbursements, then the bidder must clearly indicate “No Charge / Free of Charge”. Failure to clearly indicate this, would result in IDC penalising your bid response by taking the cost of the highest bidder and adding 50% thereto and apply this rate for purposes of price comparisons. Bidders are therefore requested to respond clearly and comprehensively on this aspect of their bid response.

- The bidder must provide a detailed breakdown of the Disbursements as follows:

<table>
<thead>
<tr>
<th>Cost Element</th>
<th>Cost (VAT Excl.)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
</tr>
<tr>
<td>Total Disbursements</td>
<td></td>
</tr>
</tbody>
</table>
8.2 Ad-hoc Services

The bidder will be required to render support services to the IDC or artists on a need basis. The bidder must therefore quote on the hourly rates that will be charged in such instances. The indicated number of hours is an estimate over the contract period.

<table>
<thead>
<tr>
<th>Resource</th>
<th>Number of Hours</th>
<th>Rate per Hour (VAT Excl.)</th>
<th>Total Cost (VAT Excl.)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Curator</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Year 1</td>
<td>16</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Year 2</td>
<td>16</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Year 3</td>
<td>16</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Year 4</td>
<td>16</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Year 5</td>
<td>16</td>
<td></td>
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</tr>
</tbody>
</table>

Sub-Total (8.2)

8.3 Total Bid Price

Total Bid Price (8.1 + 8.2) (VAT Excl.)
Price Declaration Form

Dear Sir,

Having read through and examined the Request For Proposal (RFP) Document, RFP no. T09/03/17, the General Conditions, and all other Annexures to the RFP Document, we offer to manage the IDC Art Gallery as per the requirements of this tender at the following total amount:

R......................................................................................................................... (Excluding VAT)

In words

R......................................................................................................................... (Excluding VAT)

We confirm that this price covers all activities associated with the service, as called for in the RFP document. We confirm that IDC will incur no additional costs whatsoever, other than in respect of VAT, over and above this amount in connection with the provision of this service.

We undertake to hold this offer open for acceptance for a period of 120 days from the date of submission of offers. We further undertake that upon final acceptance of our offer, we will commence with the provision of the required service when required to do so by the IDC.

We understand that you are not bound to accept the lowest or any offer, and that we must bear all costs which we have incurred in connection with preparing and submitting this bid.

We hereby undertake for the period during which this bid remains open for acceptance, not to divulge to any persons, other than the persons to whom the bid is submitted, any information relating to the submission of this bid or the details therein except where such is necessary for the submission of this bid.

SIGNED

__________________________________________  DATE  ______________________

(Print name of signatory)

Designation

FOR AND ON BEHALF OF:  COMPANY NAME

Tel No

Fax No

Cell No
SECTION 4: ANNEXURES
Annexure 1 – Acceptance of Bid Conditions and Bidder’s Details

Request for Proposal No: ____________________________________________________
Name of Bidder: __________________________________________________________
Authorised signatory: _______________________________________________________
Name of Authorised Signatory _______________________________________________
Position of Authorised Signatory _____________________________________________

By signing above the bidder hereby accept full responsibility for the proper execution and fulfilment of all obligations and conditions devolving on him/her under this RFP.

[Note to the Bidder: The Bidder must complete all relevant information set out below.]

CENTRAL SUPPLIER DATABASE (CSD) INFORMATION

<table>
<thead>
<tr>
<th>Supplier Number</th>
<th>Unique registration reference number</th>
</tr>
</thead>
</table>

Bidders are required to be registered on the Central Supplier Database (CSD) of National Treasury. Failure to submit the requested information may lead to disqualification. Bidders are therefore required to submit as part of this proposal both their CSD supplier number and CSD unique registration reference numbers below:

BIDDING STRUCTURE

Indicate the type of Bidding Structure by marking with an ‘X’:

- Individual Bidder
- Joint Venture/ Consortium
- Prime Contractor with Sub Contractors
- Other

REQUIRED INFORMATION

<table>
<thead>
<tr>
<th>If Individual Bidder:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Name of Company</td>
</tr>
<tr>
<td>Registration Number</td>
</tr>
<tr>
<td>Vat registration Number</td>
</tr>
<tr>
<td>Contact Person</td>
</tr>
<tr>
<td>Telephone Number</td>
</tr>
<tr>
<td>Cellphone Number</td>
</tr>
<tr>
<td>Fax Number</td>
</tr>
</tbody>
</table>
If Individual Bidder:

<table>
<thead>
<tr>
<th>Email address</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Postal Address</td>
<td></td>
</tr>
<tr>
<td>Physical Address</td>
<td></td>
</tr>
</tbody>
</table>

If Joint Venture or Consortium, indicate the following for each partner:

### Partner 1
- **Name of Company**: 
- **Registration Number**: 
- **Vat registration Number**: 
- **Contact Person**: 
- **Telephone Number**: 
- **Cellphone Number**: 
- **Fax Number**: 
- **Email address**: 
- **Postal Address**: 
- **Physical Address**: 
- **Scope of work and the value as a % of the total value of the contract**: 

### Partner 2
- **Name of Company**: 
- **Registration Number**: 
- **Vat registration Number**: 
- **Contact Person**: 
- **Telephone Number**: 
- **Cellphone Number**: 
- **Fax Number**: 
- **Email address**: 
- **Postal Address**: 
- **Physical Address**: 
- **Scope of work and the value as a % of the total value of the contract**: 

If bidder is a Prime Contractor using Sub-contractors, indicate the following:

<table>
<thead>
<tr>
<th>Prime Contractor</th>
<th></th>
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</thead>
<tbody>
<tr>
<td>Name of Company</td>
<td></td>
</tr>
<tr>
<td>Registration Number</td>
<td></td>
</tr>
<tr>
<td>Vat registration Number</td>
<td></td>
</tr>
<tr>
<td>Contact Person</td>
<td></td>
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<tr>
<td>Telephone Number</td>
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<td>Cellphone Number</td>
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<td>Fax Number</td>
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<tr>
<td>Email address</td>
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<tr>
<td>Postal Address</td>
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<tr>
<td>Physical Address</td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>Sub contractors</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Name of Company</td>
<td></td>
</tr>
<tr>
<td>Company Registration Number</td>
<td></td>
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<tr>
<td>Vat registration Number</td>
<td></td>
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<tr>
<td>Contact Person</td>
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<td>Email address</td>
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<td>Postal Address</td>
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<td>Physical Address</td>
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</tbody>
</table>

Subcontracted work as a % of the total value of the contract
Annexure 2 - Supply chain management practices questionnaire

Request for Proposal No: ______________________________
Name of Bidder: ______________________________
Authorised signatory: ______________________________

[Note to the Respondent: the Respondent must complete the information set out below. If the Respondent requires more space than is provided below it must prepare a document in substantially the same format setting out all the information referred to below and return it with Returnable Schedule 2.]

The bidder must complete the following questionnaire.

**Bidder’s past supply chain management practices:**

<table>
<thead>
<tr>
<th>Item</th>
<th>Question</th>
<th>Yes</th>
<th>No</th>
</tr>
</thead>
</table>
| 3.1  | Is the Bidder or any of its directors listed on the South African National Treasury’s database as companies or persons prohibited from doing business with the public sector?  
(Companies or persons who are listed on this database were informed in writing of this restriction by the South African National Treasury after the *audi alteram partem* rule was applied). | Yes | No |
|      | If so, provide particulars:                                                                                                                                                                                |     |    |
| 3.2  | Is the Bidder or any of its directors listed on the Register for Bid Defaulters in terms of section 29 of the *Prevention and Combating of Corrupt Activities Act No 12 of 2004*?  
To access this Register enter the National Treasury's website, [www.treasury.gov.za](http://www.treasury.gov.za), click on the icon “Register for Bid Defaulters” or submit your written request for a hard copy of the Register to facsimile number +27123265445. | Yes | No |
<p>|      | If so, provide particulars:                                                                                                                                                                                |     |    |
| 3.3  | Was the Bidder or any of its directors convicted by a court of law (including a court outside of the Republic of South Africa) for fraud or corruption during the past five years? | Yes | No |</p>
<table>
<thead>
<tr>
<th>Item</th>
<th>Question</th>
<th>Yes</th>
<th>No</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>If so, provide particulars:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>3.4</td>
<td>Does the Bidder relate to any IDC employee or part of IDC current or past staff (employee)</td>
<td></td>
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<td></td>
<td>establishment?</td>
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<td></td>
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<td></td>
<td>If so, provide particulars:</td>
<td></td>
<td></td>
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<tr>
<td>3.5</td>
<td>Was any contract between the Bidder and any organ of state (within the Republic of South Africa or</td>
<td></td>
<td></td>
</tr>
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<td></td>
<td>within any foreign territory) terminated during the past five years on account of failure to</td>
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<td></td>
<td>perform on or comply with the contract?</td>
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<td></td>
<td>If so, provide particulars:</td>
<td></td>
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</tbody>
</table>

I, _____________________________ (print name) hereby certify that the information, facts and representations are correct and that I am duly authorized to sign on behalf of the company.

Name of Company: __________________________________________________________

Company Registration Number: _____________________________________________

Company VAT Registration Number: _________________________________________

________________________________
Signature

________________________________
Date
Annexure 3 – Declaration of Interest

1. Any legal person, including persons employed by the state¹, or persons having a kinship with persons employed by the state, including a blood relationship, may make an offer or offers in terms of this invitation to bid (includes a price quotation, advertised competitive bid, limited bid or proposal). In view of possible allegations of favouritism, should the resulting bid, or part thereof, be awarded to persons employed by the state, or to persons connected with or related to them, it is required that the bidder or his/her authorised representative declare his/her position in relation to the evaluating/adjudicating authority where-

- the bidder is employed by the state; and/or

- the legal person on whose behalf the bidding document is signed, has a relationship with persons/a person who are/is involved in the evaluation and or adjudication of the bid(s), or where it is known that such a relationship exists between the person or persons for or on whose behalf the declarant acts and persons who are involved with the evaluation and or adjudication of the bid.

2. In order to give effect to the above, the following questionnaire must be completed and submitted with the bid.

2.1 Full Name of bidder or his or her representative: .................................................................

2.2 Identity Number: ...........................................................................................................

2.3 Position occupied in the Company (director, trustee, shareholder²): ..............................

2.4 Company Registration Number: ....................................................................................

2.5 Tax Reference Number: ................................................................................................

2.6 VAT Registration Number: ............................................................................................

2.6.1 The names of all directors / trustees / shareholders / members, their individual identity numbers, tax reference numbers and, if applicable, employee / persal numbers must be indicated in paragraph 3 below.

**“State” means –

(a) any national or provincial department, national or provincial public entity or constitutional institution within the meaning of the Public Finance Management Act, 1999 (Act No. 1 of 1999);

(b) any municipality or municipal entity;

(c) provincial legislature;
2.7 Are you or any person connected with the bidder presently employed by the state? 

YES / NO

2.7.1 If so, furnish the following particulars:

Name of person / director / trustee / shareholder/ member: ..................................................

Name of state institution at which you or the person connected to the bidder is employed:
..................................................

Position occupied in the state institution:
..................................................

Any other particulars:

..................................................
..................................................
..................................................

2.7.2 If you are presently employed by the state, did you obtain the appropriate authority to undertake remunerative work outside employment in the public sector? 

YES / NO

2.7.2.1 If yes, did you attached proof of such authority to the bid document? 

YES / NO

(Note: Failure to submit proof of such authority, where applicable, may result in the disqualification of the bid.

2.7.2.2 If no, furnish reasons for non-submission of such proof:

..................................................
..................................................
..................................................

2.8 Did you or your spouse, or any of the company’s directors / 

YES / NO
trustees / shareholders / members or their spouses conduct business with the state in the previous twelve months?

2.8.1 If so, furnish particulars:

…………………………………………………………………..
…………………………………………………………………..
…………………………………………………………………..

2.9 Do you, or any person connected with the bidder, have any relationship (family, friend, other) with a person employed by the state and who may be involved with the evaluation and or adjudication of this bid?

2.9.1 If so, furnish particulars.

………………………………………………………………
………………………………………………………………
………………………………………………………………

2.10 Are you, or any person connected with the bidder (i.e. shareholder, partner, director etc.), aware of any relationship (family, friend, other) between any other bidder or any other company and any person employed by the IDC or the dti who may be involved with the evaluation and or adjudication of this bid?

2.10.1 If so, furnish particulars.

………………………………………………………………
………………………………………………………………
………………………………………………………………

2.11 Do you or any of the directors / trustees / shareholders / members of the company have any interest in any other company whether or not they are bidding for this contract? The IDC reserves the right to undertake further background checks on any other company where partners, shareholders or any interested party of the bidder may be involved in and to consider any findings in this regard as part of its vetting processes.

2.11.1 If so, furnish particulars:

………………………………………………………………
………………………………………………………………
………………………………………………………………
3 Full details of directors / trustees / members / shareholders.

<table>
<thead>
<tr>
<th>Full Name</th>
<th>Identity Number</th>
<th>Personal Tax Reference Number</th>
<th>State Employee Number / Personal Number</th>
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1. DECLARATION

I, THE UNDERSIGNED (NAME)……………………………………………………………………………………………………………………

CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 2 and 3 ABOVE IS CORRECT. I ACCEPT THAT IDC MAY REJECT THE BID OR ACT AGAINST ME SHOULD THIS DECLARATION PROVE TO BE FALSE.

…………………………………  ………………………………………………
Signature                    Date

…………………………………  ………………………………………………
Position                     Name of bidder
Annexure 4 – Shareholders and Directors Information

[Note to the bidder: the bidder must complete the information set out below. If the bidder requires more space than is provided below it must prepare a document in substantially the same format setting out all the information referred to below and return it with Returnable Schedule 2.]

5.1 Shareholders/ Members

<table>
<thead>
<tr>
<th>Name of the shareholder</th>
<th>ID Number</th>
<th>Race</th>
<th>Gender</th>
<th>% shares</th>
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Note: The bidder must also attach the detailed Company/ Group Structure where relevant.

5.2 Black Shareholders/ Members as per the B-BBEE Certificate

<table>
<thead>
<tr>
<th>Name of the shareholder</th>
<th>ID Number</th>
<th>Race</th>
<th>Gender</th>
<th>% shares</th>
</tr>
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</table>

Total Black Shareholding % as per the current and valid B-BBEE Certificate
### 5.3 Directors

<table>
<thead>
<tr>
<th>Name of the shareholder</th>
<th>ID Number</th>
<th>Race</th>
<th>Gender</th>
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</table>

I, THE UNDERSIGNED (NAME)……………………………………………………………………………………………………

CERTIFY THAT THE INFORMATION FURNISHED ABOVE IS CORRECT.

.......................................................... ..........................................................
Signature                                      Date

.......................................................... ..........................................................
Position                                      Name of bidder
Annexure 5 - Response Format for Section 2

Bidder’s Experience and the proposed Project Team

Request for Proposal No: ____________________________________________

Name of Bidder: ___________________________________________________

Authorised signatory: _______________________________________________

[Note to the Bidder: The bidder must complete the information set out below in response to the requirements stated in Section 2 of this bid document. If the bidder requires more space than is provided below it must prepare a document in substantially the same format setting out all the information referred to below and return it with this Returnable Schedule 3.]

The bidder must provide the following information:

Table (a) Details of the bidder’s current and past experience to demonstrate relevant experience in management of art gallery and sourcing of the artwork (please refer to par 5.1.1 of Section 2 of this RFP document):

<table>
<thead>
<tr>
<th>Client’ Name</th>
<th>Contract Value</th>
<th>Contract period (Start and End Dates)</th>
<th>Description of service performed and extent of Bidder’s responsibilities</th>
<th>Name, title and telephone contact of client</th>
</tr>
</thead>
<tbody>
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</tbody>
</table>
Table (b) Details of the key personnel of the bidders' proposed team: (please refer to par 5.1.4 of Section 2 of this RFP document)

<table>
<thead>
<tr>
<th>Name</th>
<th>Position</th>
<th>Role / Duties in this Project</th>
<th>Relevant Project Experience</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td>Project description, Client, Project period</td>
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Annexure 6 – BEE Commitment Plan

The IDC encourages existing vendors and prospective bidders to support the objectives of B-BBEE and as far as possible strive to improve their B-BBEE contribution status. For bid evaluation purposes, bidders are allocated points in terms of a preference point system based on the B-BBEE Contribution Level status that is in accordance with a valid B-BBEE certificate.

Bidders are therefore required to submit a B-BBEE improvement plan in view of the new B-BBEE Codes of Good Practice. Bidders must indicate the extent to which their ownership, management control, employment equity, preferential procurement and enterprise development will be maintained or improved over the contract period in the event that they are successful in this bid process.