

Tender Number: T03/5/16

Tender description: APPOINTMENT OF A PANEL OF TRANSACTION ADVISORS FOR THE IDC.

Question and Answers

No.	Question	Type	Answer
1	Refer to Page 5 of 35, paragraph 5.5 of the bid document: Are we required to have recommendation/reference letters for each service, i.e three or more per service category? Secondly, may contact details be provided for reference purposes should formal letters of recommendation not be	Technical	According to paragraph 6.2 and 7.2 of section 2 of the bid document, it is a requirement (evaluation criteria) that bidders submit relevant reference letters from clients in the prescribed manner for each service category the bidder is bidding for. The more relevant reference letters provided may be an added
2	The scope of services in section 3 of the bid document is quite broad and seeks to capture most of the activities/tasks involved in each category. As such can bidders presume that it is not the intention of the IDC to get an indication of the price as this will depend on the specific projects that the panel will be mandated to do. As such	Technical	We confirm that the price proposal is not a requirement for this tender.
3	I intend to put forward a proposal for a 'still-forming' company'. We therefore do not have a legal entity, BEE, Tax certificate and other company documents. Can you please confirm that a proposal can still be submitted notwithstanding the absence of these	Technical	IDC will consider proposals from all forms of legal entities.
4,1	Please clarify what the IDC is looking to establish with the references? We as a bank enter into confidential arrangements / agreements with our client when we execute on our mandates and would like to find out	Technical	According to paragraph 6.1 and 7.1 of the bid document, bidders are required to provide relevant references to demonstrate their experience in providing transaction

4,2	Depending on the specific reason, can bidders submit alternative forms of confirmation, such as email correspondence with our clients as proof of service delivery	Technical	Bidders are required to respond in the manner prescribed in the tender document.
4,3	Is it possible to get a waiver from this section?	Technical	Bidders are required to respond in the manner prescribed in the tender document.
5	In the section relating to resourcing, can we list CVs of individuals whom we will nominate form part of the panel or everyone team member with relevant experience?	Technical	According to paragraph 6.1 and 7.3 of section 2 bidders are required to list and provide CV's for the resources the bidder has in its current employ that have
6	Please kindly advise whether the above tender: Request for Proposal of a Panel of Transaction Advisors for the IDC applies to Quantity Surveyors as well?	Technical	The bid is for the appointment of a panel of Transaction Advisors for the services indicated in section 2 of the bid document.
7	In terms of the above issue , would it not be better if emerging firms were to lodge their documents company profile, company registration documents, tax clearance certificates and any other documents that your organisation might deem necessary with your organisation. Thereafter the respective emerging black owned service providers, would then indicate which request/s for proposal/s they would like to be considered for; for potential partnering or	Technical	The bid document highlights the need to support emerging firms and thus makes provision for emerging companies to participate in the tender process. Partnering and other considerations will be explored once the IDC panel has been established.
8	Lastly, What grade level should our CVs go? , i.e Consultant, Senior Consultant, Manager and so on	Technical	Bidders are required to provide CV's for the resources/ experts that are key to the transition advisory